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# **SANJOG AUL**

**CIO Talk Network** Wednesday at 7 AM Pacific October 4th 2017: Customer Lifetime Value driven IT

If you don't know what a customer is worth, you don't know what you should spend to get or keep one. How can IT be re-engineered and run with core focus on maximizing Customer Lifetime Value? Guest: Ruth Bolton, Professor of Marketing at the W.P. Carey School of Business, Arizona State University Guest Bio: https://www.ciotalknetwork.com/contributor/ruthbolton/More on this Episode: https://www.ciotalknetwork.com/customerlifetime-value-driven-it/ Visit CIO Talk Network Website: https://www.ciotalknetwork.com/ Subscribe to our Newsletter: https://www.ciotalknetwork.com/subscribe/ Nomina

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