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WITH
SANJOG AUL

CIO Talk Network
Wednesday at 7 AM Pacific
May 6th 2009: Negotiate and Lead: Mantra for IT Leaders

Today, IT spending can represent up to fifty percent of annual corporate capital expenditures. Not all CIO's are blessed with procurement departments and savvy buyers who know the technology well enough. So, a CIO needs to step in. How well are today's CIO's using their expertise to get the best value for their IT dollars?



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