

[TROUBLE VIEWING?](#) Click Here to view the Promo card on the web

[SIGN-UP NOW!](#) Click to become a Member for Free!



**Dishing the Dirt on Design**  
**Archives Available**  
**August 22nd 2012: Sold! Behind the Auction Gavel**

#### Tune in

Archives Available on  
VoiceAmerica Variety Channel

[EPISODE ON DEMAND](#)

[VIEW HOST PAGE](#)

What goes on behind the scenes at an auction house and the auction process? Barbara Strongin, Sotheby's Institute of Art Director of Administration and Licensed New York Auctioneer, will shed light on the auction process from how art objects are obtained, to the surprising stories of the auction participants, to the excitement of the auction itself. She will discuss how the auction process has changed in response to changes in the art market and offer personal observations about her experiences as an auctioneer.

[DOWNLOAD PDF](#)

[GET CODE](#)

#### Featured Guest



#### Barbara Strongin

Barbara Strongin is Director of Administration and Lecturer in Art Business at Sotheby's Institute of Art. She served as Senior Vice

[Read more](#)

#### Share This Episode



Share On Facebook



Share On Twitter



Share On LinkedIn

#### Connect with VoiceAmerica

Download our mobile apps



Read what our hosts are writing about.

**VOICEAMERICA BLOG**