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Forget Patience, Let's Sell Something! **Archives Available** February 14th 2013: The Keys To High

The most successful sales and business professionals form the habit of doing the things consistently that unsuccessful sales and business professionals don't do. This doesn't mean they can't do them, they just don't do them. It's been said that your actions become your habits, and your habits become your character, and your character become your destiny. Therefore, to accomplish the outcomes you desire, it is critical to form the right habits. Tune in to today's show with my guest, H. John Mejia. H. John is an entrepreneur with many successful startup ventures to his credit and will share

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#### **Featured Guest**



## H. John Mejia

For two decades, "H" John Mejia has served as an advisor to hundreds companies around the US and Canada. A recognized authority on the psychology of sales, marketing, and peak performance, "H" has advised and worked with many Fortune 1000 companies, small and mid size business owners, pro-athletes, and celebrities.

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