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December 12th 2013: Keys To Developing A Winning Sales and Business Strategy For The New Year, Part 2

Abraham once said, "Things do come to those who wait, but only the things left by those who hustle." Truer words have never been spoken. There are some people currently waiting for the New Year before they develop a game plan for the New Year. Now is the time to establish or refine your game plan to make the New Year the best year for you, your clients, and your company. Tune in to today's show as my guest Jomo Cousins returns and will share key tips to develop a winning strategy for the year 2014.



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Featured Guest



Dr. Jomo Cousins

Jomo Cousins is a Pastor, stimulating motivational speaker, accomplished corporate trainer, and passionate champion of coaching in the workplace. His extensive background as an investor, real estate agent, athlete, coach, author, and business owner has facilitated organizations in revolutionizing corporate coaching by offering the most advanced research-driven services in the industry. His personal philosophy is for people to maximize their leverage in life and in the work place. Jomo was drafted to the NFL from Florida A & M University where he earned a degree in Business Economics. While in the NFL he had the unique experience of working with other professionals that possess the same a

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